

Industry vertical: Insurance

Technology: Web, Java, DB, Citrix, AJAX, SOAP technologies

Industry: Insurance

Infuse Technology: HP LoadRunner

Infuse Services: Performance Engineering and Performance Strategy

Infuse Solutions: Managed Performance Test Factory

Objectives

- Establish a flexible performance testing service for major market insurance player
- Provide skilled performance testers with skills in Web, Java, DB, Citrix, AJAX, SOAP technologies
- Provide a single source of contact for all performance test projects
- Minimise HP license costs

Approach

- Assess current approach using iPTM
- Assign Technical Account Director team to develop the managed service
- Manage the HP relationship from a load test licensing perspective
- Build in a fixed price scoping service
- Work in a collaborative manner with business, IT and external vendors

Results

- Performance Validation of all software releases assignments since 2006 on various insurance platforms
- Collaborative approach involving support, developers, 3rd party vendors and testers
- Secure large discounts on test tools from HP
- Identified major performance defect prior to application go-live
- Validated GI platform that was critical to company's growth strategy
- Provided constant re-assurance through presence of Technical Account Director
- Flexible commercial arrangement